IN THE UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

) Case No. 05-63229
In re:) through 05-63234
)
MCLEODUSA INCORPORATED,) Chapter 11
<u>et al.</u> ,) Hon. John H. Squires
)
Debtors.) Hearing Date: October 28, 2005
) Hearing Time: 10:30 a.m.

DECLARATION OF TIMOTHY R. POHL UNDER FED. R. BANKR. P. 2014 AND 2016 IN SUPPORT OF APPLICATION FOR ORDER UNDER 11 U.S.C. §§ 327(a) AND 329 AUTHORIZING EMPLOYMENT AND RETENTION OF SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP AND AFFILIATED LAW PRACTICE ENTITIES AS ATTORNEYS FOR DEBTORS-IN-POSSESSION

I, TIMOTHY R. POHL, hereby declare that the following is true to the best of my knowledge, information and belief:

1. I am a member of the firm of Skadden, Arps, Slate, Meagher & Flom LLP ("Skadden" or "the Firm"), which maintains an office for the practice of law at, among other places, 333 West Wacker Drive, Chicago, Illinois 60606-1285. I submit this declaration and statement in support of the Application for Order Under 11 U.S.C. §§ 327(a) and 329 Authorizing Employment and Retention of Skadden, Arps, Slate, Meagher & Flom LLP and its Affiliated Law Practice Entities as Attorneys for

Debtors-In-Possession (the Application),¹ filed concurrently herewith by McLeodUSA Incorporated ("McLeodUSA") and certain of its subsidiaries (the "Subsidiary Debtors"), debtors and debtors-in-possession in the above-captioned cases (collectively the "Debtors"). Except as otherwise indicated, I have personal knowledge of the matters set forth herein and, if called as a witness, would testify competently thereto.²

QUALIFICATION OF PROFESSIONALS

- 2. Since October 2001, Skadden has performed extensive legal work for the Debtors in connection with certain corporate, financing, litigation, securities and other significant matters. Furthermore, Skadden assisted the Debtors in restructuring their debt in 2002 through a Pre-arranged Plan of Reorganization.
- 3. Skadden believes that it has assembled a highly qualified team of attorneys to service the Debtors during their reorganization efforts. I am a member of the Firm's corporate restructuring practice and generally will be responsible for coordinating the Firm's representation of the Debtors in these cases. I have extensive experience in representing debtors in chapter 11 cases, including <u>In re National Steel</u>, <u>Corp.</u>, <u>In re Orius Corp.</u>, <u>In re Washington Group International</u>, <u>Inc.</u>, <u>In re ICG</u>

Unless otherwise defined, capitalized terms used herein shall have the meanings ascribed to them in the Application.

² Certain of the disclosures herein relate to matters within the knowledge of other attorneys at Skadden and are based on information provided by them.

re Favorite Brands International Corporation, In re Montgomery Ward Holding

Corporation and In re Trans World Airlines, Inc., among others.

4. Prior to commencement of these chapter 11 cases, the Debtors sought the services of Skadden with respect to, among other things, advice regarding restructuring matters in general and preparation for the potential commencement and prosecution of chapter 11 cases for the Debtors. In this regard, Skadden has performed extensive legal work for the Debtors in connection with their ongoing restructuring efforts including, but not limited to, financing and creditor issues. In addition, Skadden assisted the Debtors with formulating, drafting and soliciting votes on the Plan. As a result of representing the Debtors on such matters, Skadden has acquired extensive knowledge of the Debtors and their businesses and is uniquely familiar with the Debtors' capital structure, corporate structure, financing documents and other material agreements.

SERVICES TO BE RENDERED

- 5. The Debtors have requested that Skadden render the following services in connection with these cases:
 - (a) advise the Debtors with respect to their powers and duties as debtors and debtors-in-possession in the continued management and operation of their businesses and properties;
 - (b) attend meetings and negotiate with representatives of creditors and other parties in interest and advise and consult on the conduct of the chapter 11 cases, including all of the legal and administrative requirements of operating in chapter 11;

- (c) take all necessary action to protect and preserve the Debtors' estates, including the prosecution of actions on their behalf, the defense of any actions commenced against those estates, negotiations concerning all litigation in which the Debtors may be involved and objections to claims filed against the estates;
- (d) prepare on behalf of the Debtors all motions, applications, answers, orders, reports and papers necessary to the administration of the estates;
- (e) appear before this Court, any appellate courts, and the U.S. Trustee, and protect the interests of the Debtors' estates before such courts and the U.S. Trustee;
- (f) take any necessary action on behalf of the Debtors to obtain confirmation of the Debtors' plan of reorganization; and
- (g) perform all other necessary legal services and provide all other necessary legal advice to the Debtors in connection with these chapter 11 cases.
- 6. Subject to this Court's approval of the Application, Skadden is willing to serve as the Debtors' counsel and to perform the services described above.

DISINTERESTEDNESS OF PROFESSIONALS

7. To the best of my knowledge, the partners, counsel and associates of Skadden (a) do not have any connection with the Debtors or their affiliates, their creditors, the U.S. Trustee or any person employed in the office of the U.S. Trustee, or any other significant party-in-interest, or their respective attorneys and accountants except as otherwise set forth herein, (b) are "disinterested persons," as that term is defined in section 101(14) of the Bankruptcy Code, and (c) do not hold or represent any interest adverse to the estates.

- likely will represent certain creditors of the Debtors and other parties-in-interest in matters unrelated to Debtors, the Debtors reorganization cases or such entities' claims against or interests in the Debtors. Prior to the commencement of these cases, Skadden conducted a disclosure review with respect to the Debtors and the most significant parties-in-interest in the Debtors' cases. Of the Debtors' directors and officers for the previous three (3) years, prepetition secured lenders, indenture trustees, other secured creditors, insurance underwriters, major unsecured creditors, largest identifiable shareholders, adverse litigants, major competitors, significant contract parties, major customers, landlords, utility providers, major competitors and restructuring and ordinary course professionals, all identified by the Debtors at various times between May and October 2005, Skadden currently represents, or has represented the following entities or their affiliates, as indicated, on matters unrelated to the Debtors:
 - (a) Directors and Officers. Skadden has represented certain of the directors and officers of McLeodUSA and/or companies with which they are affiliated in matters unrelated to the Debtors. On information and belief, Chris A. Davis is the Chairman of the Board and former Chief Executive officer of McLeodUSA and has served as an outside director of Wolverine Tube, Inc. and Cytec Industries, Inc., which Skadden has represented on matters unrelated to the Debtors. On information and belief, Dale F. Frey is a current member of the McLeodUSA Board of Directors and has served as an outside director of Community Health Systems, Inc., which Skadden has represented on matters unrelated to the Debtors. On information and belief, Edward D. Breen is a current member of the McLeodUSA Board of Directors and serves as the Chief Executive Officer and Chairman of the Board of Tyco International, Ltd., which Skadden represents on matters unrelated to the Debtors. On information and belief, Farid Suleman is a

current member of the McLeodUSA Board of Directors and has served as Chief Financial Officer and a member of the Board of Directors of Infinity Broadcasting Corporation and Chief Financial Officer of CBS Radio, Inc., which Skadden represents or has represented affiliates thereof on matters unrelated to the Debtors. On information and belief Jeffrey D. Benjamin is a current member of the McLeodUSA Board of Directors and has served as an outside director Dade Behring, Inc., which Skadden has represented on matters unrelated to the Debtors. On information and belief, Richard J. Buyens is a current member of the McLeodUSA Board of Directors and previously served as a Senior Vice President with Intermedia Communications, which Skadden has represented affiliates thereof on matters unrelated to the Debtors. On information and belief, Roger T. Staubach is a current member of the McLeodUSA Board of Directors and serves as Chairman of the Board and Chief Executive Officer of The Staubach Company, which Skadden has represented on matters unrelated to the Debtors, and has served as an outside director of AMR Corporation, which Skadden has represented affiliates thereof on matters unrelated to the Debtors. On information and belief, Theodore J. Forstman is a current member of the McLeodUSA Board of Directors and has served as an outside director of Community Health Systems, Inc., which Skadden has represented on matters unrelated to the Debtors. In addition, Skadden has represented Thomas H. Lister, a current member of the McLeodUSA Board of Directors, on matters unrelated to the Debtors. Peter V. Ueberroth, Thomas D. Bell, Jr. and Thomas M. Collins are former members of McLeodUSA's Board of Directors. On information and belief. Mr. Ueberroth has served as an outside director of The Coca Cola Company and Hilton Hotels Corporation, which Skadden has represented on matters unrelated to the Debtors. On information and belief, Mr. Bell has served as an outside director of Regal Entertainment Corporation, which Skadden has represented affiliates thereof on matters unrelated to the Debtors. On information and belief, Mr. Collins has served as an outside director of APAC Customer Services, Inc. and Technicolor Digital Cinema, LLC, which Skadden has represented affiliates thereof on matters unrelated to the Debtors.

(b) <u>Prepetition Secured Lenders.</u> The Debtors maintain working capital facilities pursuant to a credit agreement dated as of May 31, 2000 (as amended, the "Junior Prepetition Credit Agreement")

and a credit agreement dated April 16, 2002 (as amended, the "Senior Prepetition Credit Agreement" and collectively with the Junior Prepetition Credit Agreement, the "Credit Agreements") by and among certain financial institutions party thereto (the "Prepetition Secured Lenders"). Skadden represents or has represented the following financial institutions party to the Credit Agreements on matters unrelated to the Debtors: ABN AMRO Bank, N.V.; affiliates of Alliance Capital Management, LP; Allstate Life Insurance Co.; American Express Asset Management; affiliates of American Money Management Corporation; Apollo Advisors, LP; Avalon Capital, Ltd.; Bain Capital, Inc.; Bank Austria Creditanstalt AG; Affiliates of Bank of America. N.A.; The Bank of Nova Scotia; Bayerische Hypo-Und Vereinsbank, AG; Bear Stearns & Co., Inc.; affiliates of Carlyle High Yield Partners, LP and High Yield Partners II, LP; affiliates of Centurion CDO II, Ltd.; Citibank N.A. and affiliates thereof; Credit Lyonnais S.A. New York; Credit Suisse First Boston Corporation; David L. Babson and Company, Inc.; Deutsche Bank AG; affiliates of Fidelity Investments; an affiliate of General Re – New England Asset Management, Inc.; an affiliate of Goldman Sachs Credit Partners, LP; Highland Capital Management, LP; an affiliate of ING Capital Advisors, Inc.; Jefferies & Company, Inc.; affiliates of J.P. Morgan Chase Bank; an affiliate of Kennett Capital, Inc.; an affiliate of KS International Investment Corporation; an affiliate of KZH Cypress Tree - 1 LLC; affiliates of Merrill Lynch Credit Products, LLC; affiliates of Morgan Stanley Bank; affiliates of Octagon Credit Investors, LLC; an affiliate of Odyssey America Reinsurance Corporation; affiliates of Oppenheimer Funds, Inc.; an affiliate of Pacific Investment Management Company, LLC; Seneca Capital, LP; Stanfield Capital Partners, LLC; Strategic Value Partners, LLC; an affiliate of Textron Financial Corporation; and affiliates of Van Kampen Senior Loan Fund.

- (c) <u>Financial Advisors to Counsel for Prepetition Secured Lenders.</u>
 Skadden represents or has represented the following entities who serve or have served as financial advisors to counsel for the Prepetition Secured Lenders, on matters unrelated to the Debtors: FTI Consulting, Inc. and Lazard Frères & Co., LLC.
- (d) <u>Insurance Underwriters</u>. Skadden represents or has represented the following entities who are insurance underwriters for the

- Debtors, on matters unrelated to the Debtors: Aetna Inc.; Aon Corporation; MassMutual Financial Group; Metropolitan Life Insurance Company; and affiliates of Wellmark, Inc.
- (e) Major Unsecured Creditors. Of the Debtors' major unsecured creditors, vendors and real property lessors, identified periodically by the Debtors between May and October 2005, Skadden represents or has represented the following entities in matters unrelated to the Debtors: 360 Networks, Inc.; an affiliate of ABM Janitorial Services; AdvancePCS; Alltel Corporation; an affiliate of American Electric Power Company, Inc.; Ameritech; APAC Customer Services, Inc.: SBC Communications, Inc.: an affiliate of AT&T Wireless Services, Inc.; Bell South Corporation; an affiliate of CB Richard Ellis Group, Inc.; an affiliate of CenturyTel, Inc.; affiliates of Cingular Wireless; CISCO Systems, Inc.; Citizens Communications Co.; Comcast Corporation; Commonwealth Edison Company; Consumers Energy Company; Cox Communications, Inc.; DTE Energy, Inc.; an affiliate of Electric Lightwave, Inc.; Entergy Corporation; an affiliate of eServ, LLC; an affiliate of Frontier Communications, Inc.; an affiliate of Gallatin River Communications, LLC; Global Crossing Limited; affiliates of Hewitt Associates, LLC; IBM Corporation; an affiliate of ICG Telecommunications Group, Inc.; and affiliate of Interstate Fibernet, Inc.; an affiliate of J. Walter Thompson U.S.A., Inc.: Kern River Gas Transmission Company: KMC Telecom, Inc.; Level 3 Communications, Inc.; an affiliate of Longview Bank & Trust Company; Lucent Technologies, Inc.; an affiliate of MBNA Technology, Inc.; National Cable Television Cooperative, Inc.; an affiliate of Newmark & Company Real Estate, Inc.; Nextel Communications, Inc.; an affiliate of Norlight Telecommunications, Inc.; Reliant Energy, Inc.; SourceLink, Inc.; Sprint Corporation; an affiliate of TDS Metrocom, LLC; an affiliate of TXU Energy; Valor Telecommunications; Williams Communications Group, Inc.: Xcel Energy, Inc.; and XO Communications, Inc. In addition, Skadden represents Birch Telecom, Inc., as debtor and debtor-in-possession in its chapter 11 case presently pending in the District of Delaware, Case No. 05-12237.
- (f) <u>Significant Shareholders</u>. Skadden represents or has represented affiliates of the following entities who are significant shareholders of the Debtors, on matters unrelated to the Debtors: Forstman

- Little & Co. Equity Partnership–V; Forstman Little & Co. Equity Partnership–VII; Forstman Little & Co. Subordinated Debt and Equity Management Buyout Partnership–VI; Forstman Little & Co. Subordinated Debt and Equity Management Buyout Partnership–VII; and Forstman Little & Co. Subordinated Debt and Equity Management Buyout Partnership–VIII.
- (g) <u>Adverse Litigants</u>. Skadden represents or has represented the following major adverse litigants or affiliates thereof on matters unrelated to the Debtors: Alcatel SA; Commonwealth Telephone Enterprises, Incorporated; The Detroit Edison Company; and WilTel Communications.
- (h) <u>Major Competitors</u>: Skadden represents or has represented the following major competitors or affiliates thereof on matters unrelated to the Debtors: AT&T Corporation; MCI, Inc.; Qwest Communications International, Inc.; and Verizon Communications, Inc.
- (i) <u>Significant Contract Parties</u>. Skadden represents or has represented the following contract parties on matters unrelated to the Debtors: Caremark Rx, Inc.; an affiliate of Delta Dental Plans Association; and Magellan Behavorial Health (EAP).
- (j) Ordinary Course Professionals. The Debtors have retained Deloitte & Touche, LLP, Ernst & Young, LLP and KPMG, LLP as ordinary course professionals to provide non-bankruptcy service and advice to the Debtors. Skadden represents or has represented Deloitte & Touche, LLP, Ernst & Young, LLP and KPMG, LLP in matters unrelated to the Debtors.
- 9. Many of the Firm's representations of the above clients consist of episodic transactional matters. Skadden's representation of the above entities will not affect the Firm's representation of the Debtors in these cases. Skadden does not represent the above entities in any matters adverse or related to the Debtors in their chapter 11 cases.

- diverse client base. Each of Skadden's clients is, and is treated as, a separate legal entity, and bills are prepared and sent on such basis. Nevertheless, to make for as complete a disclosure as possible, for purposes of this declaration, when applicable, I will also identify the value of time billed to clients and their affiliates on an aggregate basis. During the twelve-month period ending September 2005 (the "Trailing Twelve Months"), the last date for which such information is currently available, no client, including affiliates, accounted for more than 4% of Skadden's total value of time billed to client matters during that period.
- 11. Of the entities listed above or their affiliates, only Citibank N.A., Deloitte & Touche, LLP, Deutsche Bank AG and J.P. Morgan Chase Bank and their affiliates accounted for more than 1.0% of the value of time billed to client matters during the Trailing Twelve Months. The remaining entities, including their affiliates, represented less than 1.0% of such time billed, with most of the entities representing less than 0.1% of such time billed.
- 12. Skadden is currently engaged in extensive further inquiry regarding the Debtors' constituencies and, if appropriate, will promptly file a supplemental disclosure with the Court as soon as the results of this inquiry are obtained.
- 13. To the best of my knowledge, neither Skadden nor any attorney at the Firm is or was, within two (2) years before the Petition Date, a director, officer or employee of any of the Debtors.

- 14. To the best of my knowledge, Skadden does not have an interest materially adverse to the interests of the estates or any class of creditors or equity security holders, by reason of any direct or indirect relationship to, connection with or interest in the Debtors, or for any other reason.
- 15. I am not related, and to the best of my knowledge, no attorney at the Firm is related, to any United States District Judge or United States Bankruptcy Judge in the Northern District of Illinois or to the United States Trustee for such district or any employee in the office thereof.
- 16. In view of the foregoing, Skadden is a "disinterested person" within the meaning of section 101(14) of the Bankruptcy Code.

PROFESSIONAL COMPENSATION

Exhibit A), Skadden was to be paid a \$250,000 retainer for professional services and expenses. Because Skadden has been representing the Debtors for years on multiple matters, Skadden was already holding retainers aggregating \$415,000, which was simply maintained as the retainer under the Engagement Agreement with the consent of the Debtors (the "Initial Retainer"). Prior to the filing of the Debtors' chapter 11 cases, Skadden submitted invoices to the Debtors on a periodic basis, for professional fees and expenses. The Debtors were invoiced for fees and expenses including estimated unposted professional fees and expenses through the Petition Date. With respect to these invoices, in the 90 days prior to the Petition Date, in the ordinary

course of business, the Debtors paid in the aggregate the sum of approximately \$2,418,652 for services rendered and as reimbursement for charges and disbursements incurred, \$2,338,806 of which was attributable to legal services performed and charges and disbursements incurred in contemplation of or in connection with these cases.

- amount of the Initial Retainer to pay for estimated fees and expenses incurred prior to and up to the Petition Date but that were unable to be billed specifically because such amounts had not yet been processed through Skadden's billing system. Skadden will promptly issue a final billing statement (the "Final Billing Statement") for actual fees, charges, and disbursements for the period prior to the Petition Date once all fees, charges, and disbursements accrued prior to the filing have been finally posted (the "Final Billed Amount"). To the extent that the amounts paid to Skadden (including via the draw on the Initial Retainer) exceed the Final Billed Amount, such excess payment shall be returned to the retainer account and held by Skadden (the "Final Retainer") to pay any fees, charges and disbursements which remain unpaid at the end of the reorganization cases.
- 19. During the course of these cases, Skadden will invoice the Debtors no less frequently than monthly for services rendered and charges and disbursements incurred. Such invoices will constitute a request for interim payments against the Firm's reasonable fee to be determined at the conclusion of the cases.

- 20. Skadden's fees for professional services are based, in part, on its guideline hourly rates which are periodically adjusted. Skadden will be providing professional services to the Debtors under its bundled rate schedules and, therefore, Skadden will not be seeking to be separately compensated for certain staff, clerical personnel who also record time spent working on matters. As of September 1, 2005, the hourly rates under the bundled rate structure range from \$585 to \$835 for partners and of counsel, \$560 to \$640 for counsel and special counsel, \$295 to \$540 for associates, and \$90 to \$230 for legal assistants and support staff. The hourly rates set forth above are subject to the periodic increases in the normal course of the Firm's business, often due to the increased experience of a particular professional.
- 21. The hourly rates set forth above are the Firm's standard bundled hourly rates for work of this nature. These rates are set at a level designed to compensate Skadden fairly for the work of its attorneys and legal assistants and to cover the fixed and routine overhead expenses, including those items billed separately to other clients under the Firm's standard unbundled rate structure. Consistent with the Firm's policy with respect to its other clients, Skadden will continue to charge the Debtors for all other services provided and for other charges and disbursements incurred in the rendition of services. These charges and disbursements include, among others, costs of telephone charges, photocopying (at a reduced rate of \$0.10 per page for black-and-white copies and a higher commensurate charge for color copies), travel, business meals (but no overtime meals), computerized research, messengers, couriers, postage,

witness fees and other fees related to trials and hearings. Charges and disbursements are invoiced pursuant to Skadden's Policy Statement Concerning Charges and Disbursements. The "Policy Statement Concerning Charges and Disbursements" is attached to the Engagement Agreement. Certain charges are not separately charged for under the bundled rate structure as described in the Engagement Agreement.

- 22. Skadden intends to apply to the Court for allowance of compensation for professional services rendered and reimbursement of charges and disbursements incurred in these chapter 11 cases in accordance with applicable provisions of the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure, the Local Bankruptcy Rules and orders of this Court. Skadden will seek compensation for the services of each attorney and paraprofessional acting on behalf of the Debtors in these cases at the then-current standard bundled rate charged for such services on a non-bankruptcy matter.
- 23. Skadden has agreed to accept compensation of such sums as may be allowed by the Court on the basis of the professional time spent, the rates charged for such services, the necessity of such services to the administration of the estates, the reasonableness of the time within which the services were performed in relation to the results achieved and the complexity, importance and nature of the problems, issues or tasks addressed in these cases.
- 24. Other than as set forth above, no arrangement is proposed between the Debtors and Skadden for compensation to be paid in these cases.

- 25. Except for sharing arrangements among Skadden, Arps, Slate, Meagher and Flom LLP, its affiliated law practice entities, and their respective members, Skadden has no agreement with any other entity to share any compensation received, nor will any be made, except as permitted under section 504(b)(1) of the Bankruptcy Code.
- 26. In the Engagement Agreement, Skadden specifically disclosed to the Debtors that the Firm may have represented or may currently represent creditors or other interested parties in matters unrelated to the Debtors, and intends to continue to represent such third parties in the future. Pursuant to the Engagement Agreement, the Debtors agreed that Skadden's representation of the Debtors would not be used as a basis for disqualifying the Firm from representing another client of the Firm in any particular matter vis-a-vis any other third party.
- 27. Other than as set forth above, as of the date of this Declaration, I am not aware of the existence of any claims, or potential claims, against any of the interested parties. Accordingly, the Firm has not tried to obtain, and does not at this time intend to try to obtain, conflict waivers from any creditors of the Debtors or other interested parties that the Firm currently represents on matters unrelated to the Debtors or their Chapter 11 cases.
- 28. Skadden has instituted and is carrying on further inquiries of its partners and associates with respect to the matters contained herein, including the circulation of a special "disinterestedness" questionnaire to each of the more than

1,600 attorneys in the Firm's 20 domestic and international offices. Skadden will file supplemental declarations regarding this retention if any additional relevant information comes to its attention. Additionally, as a matter of retention and disclosure policy, Skadden will periodically review its past and present relationships with entities materially participating in these cases from time to time and will file a supplemental disclosure affidavit, if warranted, approximately every ninety (90) days.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

Executed this 28th day of October, 2005.

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

By: /s/ Timothy R. Pohl
Timothy R. Pohl

UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

IN RE:)	Chapter 11
)	Hon. John H. Squires
MCLEODUSA INCORPORATED,)	Case No. 05-63229
et al. ¹)	through 05-63234
Debtors.)	_
)	Hearing Date: October 28, 2005
)	Hearing Time: 10:30 a.m

Timothy R. Pohl hereby certifies that he caused to be served a true and correct copy of the **above Motion** upon the parties listed on the attached Service List via Federal Express Overnight Delivery (Saturday Delivery) on the 28th day of October, 2005.

Dated: Chicago, Illinois October 28, 2005 /s/ Timothy R. Pohl

Timothy R. Pohl (ARDC No. 06208157)
Peter C. Krupp (ARDC No. 06193707)
Felicia Gerber Perlman (ARDC No. 06210753)
SKADDEN ARPS SLATE MEAGHER
& FLOM LLP
333 West Wacker Drive
Chicago, Illinois 60606
(312) 407-0700

Attorneys for Debtors and Debtors-in-Possession

¹ The Debtors consist of: McLeodUSA Incorporated (EIN x7240); McLeodUSA Holdings, Inc. (EIN x0714); McLeodUSA Information Services, Inc.(EIN x9757); McLeodUSA Network Services, Inc. (EIN x7241); McLeodUSA Purchasing, L.L.C. (EIN x 1014); and McLeodUSA Telecommunications Services, Inc. (EIN x7242). {A0088375.DOC}

SERVICE LIST

The Office of the United States Trustee Attention: Kathryn M. Gleason, Esq. Northern District of Illinois, Eastern Division 227 West Monroe Street, Suite 3350 Chicago, Illinois 60606

Davis Polk & Wardwell Attention: Donald S. Bernstein, Esq. 450 Lexington Avenue New York, NY 10017

McLeodUSA Incorporated Attention: James E. Thompson, Esq. 6400 C Street SW P.O. Box 3177 Cedar Rapids, IA 52406-3177

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

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CONFIDENTIAL

March 1, 2005

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VIENNA

McLeodUSA Incorporated 6400 C Street SW P.O. Box 3177 Cedar Rapids, Iowa 52406

> Attn: James E. Thompson General Counsel

> > Re: Engagement Agreement with Skadden. Arps

Dear Mr. Thompson:

We are pleased that McLeodUSA Incorporated, for itself and each of its subsidiaries, (collectively, the "Company") has decided to engage Skadden, Arps, Slate, Meagher & Flom LLP ("Skadden Arps" or the "Firm") in connection with its potential debt restructuring and related matters (the "Bngagement").

As usual, our Engagement is to represent the Company and not its individual directors, officers, employees or shareholders. However, we anticipate that in the course of that Engagement, we may provide information or advice to directors, officers or employees in their corporate capacities.

Scope of Engagement

As described to us, the Engagement involves representing the Company in its efforts to work out its present financial circumstances, which may include

restructuring its financial affairs and capital structure, in addition to ongoing and future representation of the Company on matters for which the Firm is or in the future may be engaged by the Company not related to the Company's efforts to work out its present financial circumstances. The services to be provided by the Firm in connection with the Engagement will encompass all services normally and reasonably associated with this type of engagement which the Firm is requested and is able to provide and which are consistent with its ethical obligations. As legal counsel, we are not in a position to, and the Company has not retained us to, provide financial advice. With respect to all matters of our Engagement, we will coordinate closely wit the Company as to the nature of the services to be rendered by us and the scope of our engagement.

The Engagement will include assisting the Company with various contingency planning activities and advice to, and representation of the Company, as debtors and debtors-in-possession, should the Company seek relief pursuant to the provisions of the Bankruptcy Code subject to the approval of our retention by the Bankruptcy Court. In connection therewith, the Engagement may involve advice as to corporate transactions and corporate governance, negotiations, out-of-court agreements with creditors, equity holders, prospective acquirers and investors, review of documents, preparation of agreements, review and preparation of pleadings, court appearances and such other actions as both of us deem necessary and desirable.

If the Company determines that reorganization cases under chapter 11 of the Bankruptcy Code are appropriate, we will prepare for the filing of the chapter 11 petitions, including review of documents and preparation of the petitions with supporting schedules and statements. During the cases and subject to our ethical obligations discussed above, we will advise and consult on the conduct of the cases, including all of the legal and administrative requirements of operating in chapter 11; prepare such administrative and procedural applications and motions as may be required for the sound conduct of the cases; prosecute and defend litigation that may arise during the course of the cases; consult with you concerning and participate in the formulation, negotiation, preparation and filing of a plan or plans of reorganization and disclosure statement(s) to accompany the plan(s); review and object to claims; analyze, recommend, prepare, and bring any causes of action-created under

the Bankruptcy Code; take all steps necessary and appropriate to bring the cases to a conclusion; and perform the full range of services normally associated with matters such as this which the Firm is in a position to provide.

In the event that chapter 11 cases are commenced and our retention is authorized, our representation will include, as noted above, serving as principal bankruptcy counsel to the debtors-in-possession under a general retainer, subject to court approval. Such representation also will encompass all out-of-court planning and negotiations attendant to these tasks. Although it is hoped that litigation can be avoided, subject to ethical constraints regarding conflicts of interest, we also will be available to serve the Company in any litigation capacities that become necessary to the extent that any required court approval is obtained.

Engagement Personnel

I, along with my partners, Tim Pohl and Seth Jacobson, will be responsible for and actively involved in the Engagement. Additional lawyers, including those in other practice areas, will be added to the Engagement on an as needed basis.

Feelsl and Expenses

Our fee will be based primarily on the time involved in the Engagement and our internal time charges. The range of our current hourly time charges is \$265 to \$640 for associates/counsel and \$340 to \$825 for partners. As part of the Firm's ordinary practices, hourly time charges are periodically reviewed and revised.

As to billing, we will submit statements for services rendered for payment on a monthly basis and would anticipate payment promptly after receipt.

In addition, our billing statements will include charges and disbursements incurred by us in the course of performing legal services. These items will be billed in accordance with our standard bundled rate practice as described in the enclosed summary, which may be periodically updated.

It is customary in matters of this nature for us to receive a reasonable retainer / on account payment and to be paid promptly for services rendered and charges and disbursements incurred on behalf of the Company, including payment for the services rendered and charges and disbursements incurred prior to the date hereof. Given the size and complexity of the Company's affairs, we have requested a retainer / on account payment in the amount of \$250,000 for professional services rendered and to be rendered and charges and disbursements incurred by us to the Company's account in connection with our representation of the Company for the Engagement (the "Initial Retainer"). The Company agrees to supplement the Initial Retainer from time to time during the course of the Engagement in such amounts as we mutually shall agree are reasonably necessary to maintain the Initial Retainer at a level that will be sufficient to fund Engagement fees, charges and disbursements to be incurred for time periods to be covered by the Initial Retainer.

Should the Company subsequently decide to seek chapter 11 relief, we will also require an additional retainer / on account payment to supplement the Initial Retainer in order to cover Engagement fees, charges and disbursements to be incurred during the initial phase of the reorganization cases (the "Filing Retainer"). We will determine and discuss the amount of the Filing Retainer with you prior to the initiation of any chapter 11 case or at such earlier time as either we or the Company deems appropriate or desirable.

In the future, we will send the Company periodic invoices (not less frequently than monthly) for services rendered and charges and disbursements incurred on the basis discussed above. Upon transmittal of the invoice, the Firm shall draw upon the Initial Retainer (as may be supplemented from time to time by supplemental retainers) in the amount of the invoice. The Company agrees upon submission of each such invoice to wire the invoice amount to us as replenishment of the Initial Retainer (together with any supplemental amount to which the Firm reasonably requests), without prejudice to the Company's right to advise us of any differences it may have with respect to such invoice. We have the right to apply to any outstanding invoice, up to the remaining balance, if any, of the Initial Retainer (as may be supplemented from time to time by supplemental retainers) at any time subject to (and without prejudice to) the Company's opportunity to review our statements.

If orders for relief relating to the Company are entered, the unused portion, if any, of the Initial Retainer (as may be supplemented from time to time by supplemental retainers or the Filing Retainer) will be applied to any unpaid prepetition invoices and unbilled fees, charges and disbursements, although any requisite court permission will be obtained in advance. Postpetition fees, charges and disbursements will be due and payable immediately upon entry of an order containing such court approval or at such time thereafter as instructed by the court, it being agreed and understood that the unused portion, if any, of the Initial Retainer (as may be supplemented from time to time by supplemental retainers or the Filing Retainer) shall be held by us and applied against the final fee application filed and approved by the court.

If a dispute develops about our fees, you may be entitled under Part 137 of the Rules of the Chief Administrator of the New York Courts to arbitration of that dispute if it involves more than one thousand and less than fifty thousand dollars.

Waivers and Related Matters

The Firm represents a broad base of clients on a variety of legal matters. Accordingly, absent an effective conflicts waiver, conflicts of interest may arise that could adversely affect your ability and the ability of other clients of the Firm to choose the Firm as its counsel and preclude the Firm from representing you or other clients of our Firm in pending or future matters. Given that possibility, we wish to be fair not only to you, but to our other clients as well. Accordingly, this letter will confirm our mutual agreement that the Firm may represent other present or future parties on matters other than those for which it had been or then is engaged by the Company, whether or not on a basis adverse to the Company or any of its affiliates, including in litigation, legal or other proceedings or matters, which are referred to as "Permitted Adverse Representation." In furtherance of this mutual agreement, the Company agrees that it will not for itself or any other party assert the Firm's representation of the Company, either previously, in its then existing representation in the Engagement, or in any other matter in which the Company retains the Firm, as a basis for disqualifying the Firm from representing another party in any Permitted Adverse Representation and agrees that any Permitted Adverse Representation does not constitute a breach of duty. Permitted Adverse Representation would

include, without limitation, representing a client over which the Company might be seeking to acquire influence or control, or from which the Company may wish to buy assets, or representing a client regarding its interest at the time in acquiring influence or control over an entity in which the Company then has a similar interest.

Specifically, with respect to third parties and based on our initial review of the Company's capital structure and given the Company's business relationships, we have identified certain entities involved with the Company as our clients on matters unrelated to the Company including, but not limited to, a number of members of (or affiliates of member of) the Company's bank group including JP Morgan Chase, Bank of America, Bank of Nova Scotia, Carlyle High Yield Partners L.P., Citicorp, USA, Fidelity Management Trust Company, Credit Suisse First Boston, Goldman Sachs Credit Partners, L.P., Morgan Stanley, AIMCO, Allstate Life Insurance Company, Textron Financial Corp., and Van Kampen. (In the event that chapter 11 cases are commenced, we will prepare a disclosure summary which will be publically disclosed and will be updated periodically thereafter in connection with the filing of interim fee applications and as otherwise required.) Accordingly, for purposes of this Engagement Agreement, the Company should assume that we represent a substantial number of the Company's creditors and stakeholders on matters unrelated to the Company.

Our representation of the Company is premised on the Firm's adherence to its professional obligation not to disclose any confidential information or to use it for another party's benefit without the Company's consent. Provided that the Firm acts in this manner, the Company would not for itself or any other party assert that the Firm's possession of such information, even though it may relate to a matter for which the Firm is representing another client or may be known to someone at the Firm working on the matter, (a) is a basis for disqualifying the Firm from representing another of its clients in any matter in which the Company or any other party has an interest; or (b) constitutes a breach of any duty owed by the Firm.

With respect to parties affiliated with the Company generally, including parties owned by the Company and parties that hold direct or indirect interests in the Company, it is our understanding that the Firm is not being asked to provide, and will not be providing, legal advice to, or establishing an attorney-client

relationship with, any such affiliated party or person in their individual capacity and will not be expected to do so unless the Firm has been asked and has specifically agreed to do so. Finally, it is our understanding that if the Firm acts as counsel for any other party as to which the Company then owns completely, directly or indirectly, all of the common stock or similar voting interest (other than directors' qualifying shares, if any), the mutual agreement reflected in this letter, including the waivers, would apply to that party as well.

The provisions of this letter will continue in effect, including if the Firm's representation of the Company was ended at your election (which, of course, the Company would be free to do at any time) or by the Firm (which would be subject to ethical requirements). In addition, the provisions of this Engagement Letter will apply to future engagements of the Firm by the Company unless we mutually agree otherwise.

This agreement shall be governed by and interpreted in accordance with the laws of the State of New York without regard to its conflicts of laws principles.

For purposes of this letter, references to Skadden Arps or the Firm include our affiliated law practice entities.

If this letter is satisfactory, please sign a copy and return it to me. Obviously, if you want to discuss any aspect of this letter further, please call me.

Again, we very much appreciate the opportunity to work with McLeodUSA incorporated and look forward to doing so.

With best regards.

Sincerely,

Peter C. Krupt

McLeodUSA Incorporated

By: (ame 5

Name: Vames Thom

Title: General Coursel

Dated: As of March 1, 2005

Enclosures

cc: Timothy R. Pohl

SKADDEN ARPS, SLATE, MEAGHER& FLOM LLP AND AFFILIATES Policy Statement Concerning Charges and Disbursements Under Standard Bundled Rate Structure Effective 9/1/03

Skadden Arps bills for reasonable charges and disbursements incurred in connection with an engagement. Clients are billed for external charges at the actual cost billed by the vendor except in a few cases noted below; charges for internal support services are billed at rates derived from internal cost analyses or at rates set at or below comparable outside vendor charges.

I. Research Services. Charges for on-line computerized research (LexisNexis, Westlaw and financial services) and use of outside research services and materials are billed at the actual amounts charged by vendors, which have been reduced by discounts the Firm receives from vendors.

SEC filings retrieved using the Disclosure system in our library are charged based on standard vendor rates derived from an internal cost analysis.

The State of Delaware Database provides computer access to a corporations database in Dover, Delaware. The charge for this service is \$50 per transaction, which is the average amount charged by outside services.

- II. <u>Travel-Related Expenses</u>. Out-of-town travel expenses are billed at actual cost and include air or rail travel, lodging, car rental, taxi or car service, tips and other reasonable miscellaneous items associated with travel. Corporate and/or negotiated discounted rates are passed on to the client. Specific Firm policies for expenditures relating to out-of-town travel include:
- <u>Air Travel</u>. Coach travel is used for all U.S. domestic flights unless upgrades are available at little additional cost or prior client approval is obtained for a different class. For international flights from the United States, business class is used. Travel by attorneys based outside the United States is consistent with these policies.
- Lodging. Overnight accommodations are generally booked with hotels with which the Firm has a corporate rate or, when this is not possible, with hotels suggested by the client.

Local travel charges include commercial transportation and, when a private car is used, mileage, tolls and parking. Specific policies govern how and when a client is charged for these expenses; these include:

 Fares for commercial transportation (e.g., car service, taxi or rail) are charged at the actual vendor invoice amount. The charge for private car usage is the IRS rate allowance per mile (or the equivalent outside the United States) plus the actual cost of tolls and parking.

- Round-trip transportation to the office is not charged separately for attorneys who work weekends or holidays, nor is transportation home on business days when an attorney works past a certain hour (typically 8:30 p.m.).
- Local travel for support staff is not charged when a staff member works after 8:00 p.m. specifically for the client.

III. Word Processing and Secretarial and other Special Task-Related Services. Routine secretarial tasks (correspondence, filing, travel and/or meeting arrangements, etc.) are not charged to clients. There is no separate charge for word processing and secretarial services associated with preparing legal documents.

Multi-function personnel, such as qualified secretaries and word processors, may also perform other specialized tasks (such as EDGAR filings or legal assistant services). Such work is reaorded in the appropriate billing category (for example, legal assistant services are recorded as fee in "Legal Assistant Support" on bills).

IV. Reproduction and Electronic Document Management. Photocopying services (including copying, collating, tabbing and velo binding) performed in-house is charged at 10 cents per page, which represents the average internal cost per page. Color photocopies are charged at 50 cents per page (based on outside vendor rates). Photocopying projects performed by outside vendors are billed at the actual invoice amount. Special arrangements can be made for unusually large projects.

Electronic Data Management services (e.g., scanning, OCR processing, printing from scanned files, and conversions) performed by outside vendors are billed at the actual invoice amount and those performed in-house are billed at rates comparable to those charged by outside vendors.

- V. <u>Electronic Communications</u>: Clients are charged for communications services as follows:
- Telephone Charges. There is no charge for local telephone calls or facsimile services. Long distance telephone calls made from the Firm are charged based on applicable rates in tariff tables and are allocated

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within a client based on the hours worked by attorneys on various matters for that client. Collect, credit card and third party calls are charged at the vendor rate plus applicable taxes and are assigned to the specific matter for which such charges were incurred.

- <u>Facsimile Charges</u>. There is no charge for outgoing or incoming facsimiles.
- VI. Postage and Courier Services, Outside messenger and express carrier services are charged at the actual vendor invoice amount which frequently involves discounts negotiated by the Firm. Postage is charged at actual mail rates. On certain occasions, internal staff may be required to act as messengers; a standard rate is charged for their time.
- VII. UCC Filing and Searches. Charges for filings and searches, in most instances, are based on standard amounts determined by the vendor. Unusual filings and searches will be charged based on vendor invoice.

VIII. Meals. Business meals with a client are charged at actual cost. Luncheon and dinner meetings with the client at the Firm are charged based on the costs developed by our food service vendor. Breakfast, beverage and snack services at the Firm's offices are not charged, except in unusual circumstances. Overtime meals are not charged separately to clients.

IX. <u>Direct Payment by Clients of Other Disbursements</u>. Other major disbursements incurred in connection with an engagement will be paid directly by the client. (Those which are incurred and paid by the Firm will be charged to the client at the actual vendor's invoice amount.) Examples of such major disbursements that clients will pay directly include:

- Professional Fees (including disbursements for outside professional services such as local counsel, accountants, witness and other professional fees).
- <u>Filing/Court Fees</u> (including disbursements for agency fees for filing documents, standard witness fees, juror fees).
- <u>Transcription Fees</u> (including disbursements for outside transcribing agencies and courtroom stenographer transcripts).
- Other Disbursements (Including any other required out-of-pocket expenses incurred for the successful completion of a matter).

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